



PRICOL LIMITED

Passion to Excel

109, Race Course,
Coimbatore 641018, India

+91 422 4336000

+91 422 4336299

city@pricol.co.in

pricol.com

CIN: L34200TZ2011PLC022194

CUSTOMERS EMPLOYEES SHAREHOLDERS SUPPLIERS

PL/SEC/TGT/2021-2022/052

Wednesday, 11th August, 2021

Listing Department National Stock Exchange of India Limited “Exchange Plaza’, C-1, Block G Bandra-Kurla Complex, Bandra (E), Mumbai - 400051	Corporate Relationship Department BSE Limited 1 st Floor, New Trading Ring Rotunda Building, P J Towers, Dalal Street, Fort, Mumbai 400 001
Script Code: PRICOLLTD	Script Code: 540293

Dear Sir,

Sub: **INVESTOR PRESENTATION**

Pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we herewith submit the presentation to be used for the Investor Conference call on the unaudited financial results for the quarter ended 30th June 2021, to be held today at 1600 (IST).

This is for your information and records.

Thanking you

Yours faithfully,
For Pricol Limited

T.G.Thamizhanban
Company Secretary
ICSI M.No: F7897

Encl: As above



**PRICOL LIMITED Q1 FY22
INVESTOR PRESENTATION
11th AUGUST 2021**



Disclaimer

The contents of this presentation are for informational purposes only and for the reader's personal non-commercial use. The contents are intended but not guaranteed to be correct, complete or absolutely accurate. This presentation also contains forward-looking statements based on the currently held beliefs and assumptions of the Management of the Company, which are expressed in good faith and in their opinion are reasonable.

Forward looking statements involve known and unknown risks, contingencies, uncertainties, market conditions and other factors which may cause the actual results, financial condition, performance or achievements of the Company or industry results to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. The Company disclaims any obligation or liability to any person for any loss or damage caused by errors or omissions whether arising from negligence, accident or any other cause.

Recipients of this presentation are not to construe its contents or any prior or subsequent communications from or with the Company or its representatives as investment advice. In addition this presentation does not purport to be all inclusive or to contain all the information that may be required to make a full analysis of the Company and of the relevance and adequacy of the information and should make such other investigations as they deem necessary.

INDEX

01 | Corporate Profile

02 | Financials

CORPORATE PROFILE



PRICOL LIMITED
Passion to Excel

Corporate Profile

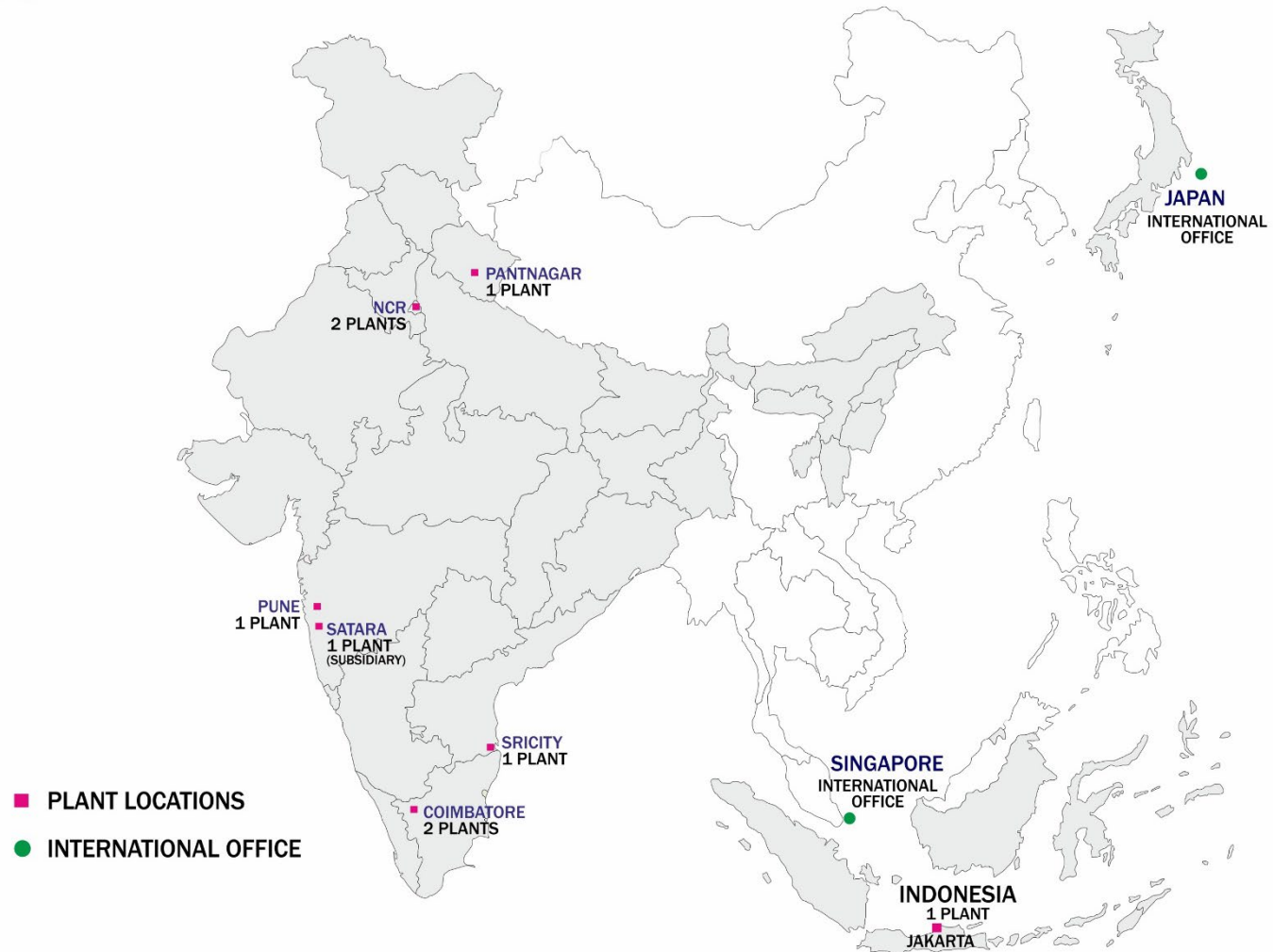
- Pricol Limited commenced operations in 1974 with headquarters in Coimbatore, India
- 9 Manufacturing Locations
 - 7 Manufacturing Locations in India
 - 1 Manufacturing Location in Indonesia
 - 1 Subsidiary Location in India
- 2 International Offices in Tokyo & Singapore
- 300+ Engineers
- Total Consolidated Revenue (INR In Crores)
 - FY 2019-20 : 1254.29
 - FY 2020-21 : 1420.95

Pricol Limited



- IATF 16949:2016
 - ISO 14001:2015
 - ISO 45001:2018.
- (Obtained ISO 9001 in the year 1993)

Our Presence



Product Verticals

Driver Information System

Instrument Cluster



Connected Vehicle Solutions



Telematics



Sensors & Switches



TFR Type Fuel Level Sensor



Reed Type Fuel Level Sensor



Speed Sensor



Camshaft/ Crankshaft
Position sensor

Pumps & Mechanical Products

Fuel Pump
Module



Water Pumps



Oil Pumps
(Gerotor & Variable Oil Flow)



Auto Electrical Products

Wiping Systems



FINANCIALS



Income – Standalone for the Quarter Ended 30th June 2021 and Year Ended 31st March 2021

Rs. In Lakhs

	2021-22 (Apr - Jun)	2020-21 (Apr - Jun)	2020-21 (Apr - Mar)
Revenue from Operations	29,275.24	10,396.68	1,33,615.33
Growth %	181.58%	-65.69%	17.30%
Other Operating Revenue	988.84	840.23	5,417.15
Other Income	388.08	498.67	748.68
Total Revenue	30,652.16	11,735.58	1,39,781.16

Profit from operations – Standalone for the Quarter Ended 30th June 2021 and Year Ended 31st March 2021

Rs. In Lakhs

	2021-22 (Apr - Jun)	2020-21 (Apr - Jun)	2020-21 (Apr - Mar)
Profit / (Loss) Before Tax	406.11	(3,121.96)	4,651.68
Add : Amortisation of Intangibles	563.97	563.97	2,262.07
Add : Provision for Impairment - Non Current Investments	-	-	-
Profit / (Loss) from Operations before other Comprehensive Income	970.08	(2,557.99)	6,913.75
Other Comprehensive Income / (Expense)	5.57	81.15	20.25
Profit / (Loss) from Operations	975.65	(2,476.84)	6,934.00

EBITDA

	2021-22 (Apr - Jun)	2020-21 (Apr - Jun)	2020-21 (Apr - Mar)
Profit / (Loss) from Operations	975.65	(2,476.84)	6,934.00
Depreciation	1,562.06	1,743.97	6,832.97
Interest	732.63	973.04	4,052.86
EBITDA	3,270.34	240.17	17,819.83
Revenue from Operations	29,275.24	10,396.68	1,33,615.33
EBITDA % on Revenue from Operations	11.17%	2.31%	13.34%

Cash Profit and Free Cash Flow – Standalone for the Quarter Ended 30th June 2021 and Year Ended 31st March 2021

Rs. In Lakhs

CASH PROFIT

	2021-22 (Apr - Jun)	2020-21 (Apr - Jun)	2020-21 (Apr - Mar)
EBITDA	3,270.34	240.17	17,819.83
Less : Interest	732.63	973.04	4,052.86
Cash Profit	2,537.71	(732.87)	13,766.97

FREE CASH FLOW

	2021-22 (Apr - Jun)	2020-21 (Apr - Jun)	2020-21 (Apr - Mar)
Cash Profit	2,537.71	(732.87)	13,766.97
Less : Capex	185.97	482.51	2,967.04
FREE CASH FLOW AFTER CAPEX	2,351.74	(1,215.38)	10,799.93

Standalone Borrowings

Rs. In Lakhs

	As on	As on	Increase /
Particulars	30-06-2021	31-03-2021	(Decrease)
Long Term Borrowings	21,609.33	22,983.45	(1,374.12)
Long Term WC Borrowings	2,596.00	-	2,596.00
Short Term WC Borrowings	1,943.37	-	1,943.37
Total	26,148.70	22,983.45	3,165.25

- The working capital term loan under government guaranteed scheme has been availed which will replace our traditional cash credit based borrowings.
- The lower sales volume due to the pandemic has forced us to utilise the working capital borrowing. This is likely to go down by Aug 2021 as the sales volume and consequent collections have picked up.

Consolidated Borrowings

Rs. In Lakhs

	As on	As on	Increase /
Particulars	30-06-2021	31-03-2021	(Decrease)
Long Term Borrowings	21,609.33	24,485.86	(2,876.53)
Long Term WC Borrowings	2,596.00	-	2,596.00
Short Term WC Borrowings	2,044.64	309.71	1,734.93
Total	26,249.97	24,795.57	1,454.40

Consolidated – Total Income from Continued Operations for the Quarter Ended 30th June 2021 and Year Ended 31st March 2021

Rs. In Lakhs

	2021-22 (Apr - Jun)	2020-21 (Apr - Jun)	2020-21 (Apr - Mar)
Revenue from Operations	30,604.51	10,640.40	1,35,894.19
Other Operating Revenue	988.84	840.23	5,417.15
Other Income	398.22	519.67	783.96
Total Revenue	31,991.57	12,000.30	1,42,095.30

Consolidated Profit from operations for the Quarter Ended 30th June 2021 and Year Ended 31st March 2021

Rs. In Lakhs

	2021-22 (Apr - Jun)	2020-21 (Apr - Jun)	2020-21 (Apr - Mar)
Profit / (Loss) Before Tax	776.16	(3,150.49)	4,849.52
Add : Amortisation of Intangibles	563.97	563.97	2,262.07
Profit from Operations before other Comprehensive Income	1,340.13	(2,586.52)	7,111.59
Other Comprehensive Income / (Expense)	5.57	81.15	18.23
Profit / (Loss) from Operations	1,345.70	(2,505.37)	7,129.82

EBITDA

	2021-22 (Apr - Jun)	2020-21 (Apr - Jun)	2020-21 (Apr - Mar)
Profit / (Loss) from Operations	1,345.70	(2,505.37)	7,129.82
Depreciation	1,645.49	1,826.10	7,156.96
Interest	773.70	1,047.05	4,307.05
EBITDA	3,764.89	367.78	18,593.83
Revenue from Operations	30,604.51	10,640.40	1,35,894.19
EBITDA % on Revenue from Operations	12.30%	3.46%	13.68%



For Further Information contact:

T.G.Thamizhanban
Company Secretary, Pricol Limited
E-mail: thamizhanban@pricol.com

Gaurav Girdhar / Geetanjali Singh
Investor Relations
Tel: +022 40558900
M: +91 7798232425 / +91 8058062213
E-mail: gaurav.g@conceptpr.com / geetanjali.s@conceptpr.com