# ENGLISH TOOLS AND CASTINGS LIMITED

| BOARD OF DIRECTORS   | Mr. Vijay Mohan, Chairman<br>Mr. K. Janardhanan, Managin<br>Mr. P. Vijay Raghunath<br>Mr. A. Venkatesan<br>Mr. Viren Mohan, Executive Di<br>Mr. D. Ravichandran, Director<br>Mrs. Gita Srivatsan, Director (<br>Mr. Vikram Mohan, Alternate<br>(w.e. | irector<br>(w.e.f 20th July 2007)<br>(w.e.f 20th July 2007)                                 |
|--|--|---|
| AUDIT COMMITTEE  | Mr. P. Vijay Raghunath<br>Mrs. Gita Srivatsan<br>Mr. K. Janardhanan<br>Mr. A. Venkatesan   |   |
| COMPANY SECRETARY  | Mrs. Praveena Dhanagopal   |   |
| AUDITORS   | <b>M/s. Narayan &amp; Dharan</b><br>Chartered Accountants,<br>366-A, Alagesan Road,<br>S.B. Mission Post,<br>Coimbatore - 641 011.   |   |
| BANKERS  | <b>HDFC Bank Limited</b><br>Classic Towers,<br>1635, Trichy Road,<br>Coimbatore - 641 018.   | <b>IDBI Bank Limited</b><br>Viscose Towers<br>1078, Avanashi Road,<br>Coimbatore - 641 018. |
|  | SIDBI<br>Gowtham Complex, 1055/7<br>Coimbatore - 64  |   |
| REGISTERED OFFICE  | 100/1A, Pollachi Main Road<br>Thamaraikulam Post, Kinathuk<br>Pollachi T.K., Coimbatore - 64   |   |
|  | FACTORIES  |   |
| Pressure Die Casting Division<br>Plastic Moulding Division<br>Tooling Division | 100/1A, Pollachi Main Road<br>Thamaraikulam Post, Kinathuk<br>Pollachi T.K., Coimbatore - 64   |   |
| Machining Division   | E-21, SIDCO Industrial Estate,   | Kurichi, Coimbatore.  |



### **REPORT OF THE DIRECTORS**

Your Directors have pleasure in presenting the Fourteenth Annual Report and Audited Accounts for the financial year ended 31st March 2008.

Rs. Million

### WORKING RESULTS

The working results of the company is summarised as detailed below:

Particulars 2007-08 2006-07 Sales & Service Charges - Domestic 245.932 230.848 - Export 0.706 0.638 Total 246.638 231.486 Profit before Interest, Depreciation & Other Income 31.704 25.614 Less : Interest & Finance charges 13.505 8.022 : Depreciation 14.758 12.186 Add : Other Income 1.821 1.053 6.459 Profit before Tax 5 262 Less : Provision for Tax - Current Tax 0.626 0.745 - Fringe Benefit Tax 0.116 0.101 Profit after Tax 4.520 5.613 Balance brought forward (192.039)(197.652) Adjusted for Capital reduction 197.652 Balance Carried to Balance Sheet 10.133 (192.039)

### **REVIEW OF OPERATIONS & OUTLOOK**

During the year 2007-08, the Company has achieved a turnover of Rs.246.638 million, as against previous year turnover of Rs.231.486 million, recording a growth of 6.55%. Most of our products are automotive related that too for heavy commercial vehicles, where the market has dipped by 4.5%, which has affected our growth.

The Company has made a net profit of Rs.4.520 million compared to previous year profit of Rs.5.613 million. The dip in the profitability was mainly due to increase in prices of raw material in the last quarter and overall increase in power and rate of interest during the year. Steps are being taken for obtaining price revision with our major customers.

The Company is now focusing on diversification of the products. Apart from main automotive products, we have entered into engineering and lighting industry. This will help us to improve the profitability and turnover.

For the current year 2008-09, the Company is focusing on optimum utilization of all resources and process improvement. The automobile transmission components developed for M/s. Greaves Cotton Ltd., and M/s.International Tractors Ltd., will be productionised during the current year. This will increase our opportunities for good growth and better profitability.

#### **RE-STRUCTURING**

As informed in previous year's report, the company has obtained approval from the Honourable High Court, Chennai for restructuring its share capital by way of reduction of capital, from Rs.276.989 million to Rs.79.337 million.

#### DIRECTORS

Mr. P. Vijay Raghunath, director retires by rotation at the ensuing meeting and is eligible for re-appointment.

Mrs. Gita Srivatsan has joined the Board of Directors on 20th July 2007 as an additional director under section 260 of the Companies Act, 1956. She vacates the office on the date of the forthcoming 14th Annual General Meeting and is eligible for appointment.

Mr. D. Ravichandran has joined the Board of Directors on 20th July 2007 as an additional director under section 260 of the Companies Act, 1956. He vacates the office on the date of the forthcoming 14th Annual General Meeting and is eligible for appointment.



### **REPORT OF THE DIRECTORS (Contd.,)**

Mr. Vikram Mohan has been appointed has an alternate director to Mr. Viren Mohan, w.e.f. 23rd January 2008.

Mr. K. Janardhanan, Managing Director is entitled to managerial remuneration with effect from 1st April 2008, subject to the approval of the shareholders in the ensuing Annual General Meeting.

### COMPANY SECRETARY

Mrs. Praveena Dhanagopal has been appointed as the Company Secretary with effect from 19th May 2008.

### FIXED DEPOSITS

The Company has not accepted any Deposits from the public.

### AUDITORS

The statutory auditors M/s. Narayan & Dharan, Chartered Accountants retire at the ensuing Annual General Meeting and are eligible for reappointment.

### CONSERVATION OF ENERGY ETC.

Details of Conservation of Energy, Technology Absorption, Foreign Exchange Earnings and Outgo in accordance with the Companies (Disclosure of particulars in the Report of Board of Directors) Rules 1988, is annexed herewith and forms part of this report.

### PARTICULARS OF EMPLOYEES

The company does not have employees drawing remuneration attracting the provisions of section 217 (2A) of the Companies Act 1956.

#### DIRECTORS RESPONSIBILITY STATEMENT

In accordance with the provisions of Section 217(2AA) of the Companies Act, 1956, the Directors hereby confirm that:

- a) in the preparation of annual accounts for the financial year ended 31st March 2008, the applicable accounting standards have been followed.
- b) they had selected such accounting policies and applied them consistently and made judgements and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit of the company for the year under review;
- c) they had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities and
- d) they had prepared the annual accounts for the financial year ended 31st March 2008, on a going concern basis.

#### ACKNOWLEDGEMENT

The directors wish to thank customers, vendors, banks, financial institutions and Pricol Limited for their continued support and co-operation during the year under review. They also wish to place on record their appreciation for the contribution made by the management team and the employees at all levels.

Coimbatore 19th May 2008 By order of the BoardVijay MohanK. JanardhananChairmanManaging Director



## ANNEXURE TO DIRECTORS' REPORT

1. Particulars pursuant to Section 217 (1)(e) of the Companies Act 1956 read with Companies (Disclosure of particulars in the Report of the Board of Directors) Rules 1988.

### a. CONSERVATION OF ENERGY

a) Energy Conservation Measures Taken : With installation of energy savers in few machines during the previous year, the Company was able to reduce the energy consumption. Steps are being taken for expansion of the same to other high power consuming machineries.

Usage of furnace oil for melting of aluminium ingots on bulk melting furnace is under trial run. This will reduce the energy cost, as presently LPG is being used which is costlier compared to furnace oil.

**b)** Additional Investments and Proposal : The proposal for usage of Biomass Gasifier as alternative fuel is under study to reduce the energy cost. Heavy machines are being fitted with frequency drives to reduce the energy consumption.

### c) Energy Consumption as per Form-A :

| PARTICULARS                           |             | 2007-08   | 2006-07   |
|---------------------------------------|-------------|-----------|-----------|
| 1) Electricity Charges                | Rs. Million | 16.066    | 14.641    |
| 2) EB Units Purchased                 | Kwh.        | 3,573,865 | 3,208,509 |
| 3) Rate per Unit Purchased            | Rs.         | 4.50      | 4.56      |
| 1) Generator - Diesel                 | Rs. Million | 2.574     | 1.301     |
| 2) Units Generated                    | Kwh.        | 261,631   | 129,168   |
| 3) Cost per Unit Generated            | Rs.         | 9.84      | 10.07     |
| 1) Total Power & Fuel (Excluding LPG) | Rs. Million | 18.640    | 15.942    |
| 2) Units Purchased/generated          | Kwh.        | 3,835,496 | 3,337,677 |
| 3) Cost per Unit Consumed             | Rs.         | 4.86      | 4.78      |
| 1) Liquified Petroleum Gas (LPG)      | Rs. Million | 10.521    | 8.769     |
| 2) Kgs Consumed                       | Kgs.        | 2,81,716  | 253,782   |
| 3) Cost per Kg                        | Rs.         | 37.35     | 34.55     |

### b. TECHNOLOGY ABSORPTION AND RESEARCH & DEVELOPMENT

The Company has taken components which are being used in pressure and fit functions. This invites tool making accuracy, metallurgical controls and as well as precision machining expertise. The efforts put in for developing heavy weight transmission housing component for Ashok Leyland has built confidence with other automotive manufacturers for developing all range of transmission housing component with our company. Now our engineering team is working on Aluminium special alloy casting and Brass die casting.

### c. FOREIGN EXCHANGE EARNINGS & OUTGO

| i.  | Earnings in Foreign Exchange (FOB) | : | Rs.0.622 Million (Previous Year Rs.0.633 Million) |
|-----|------------------------------------|---|---|
| ii. | Outgo in Foreign Currency (CIF)    | : | Rs.6.292 Million (Previous Year Rs.0.763 Million) |





## **REPORT OF THE AUDITOR'S TO THE SHAREHOLDERS**

We have audited the attached Balance Sheet of English Tools and Castings Limited, Coimbatore, as at 31st March, 2008 and also the Profit & Loss Account for the year ended on that date annexed there to and the Cash Flow statement for the period ended on that date. These Financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Auditing Standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies' (Auditor's Report) Order, 2003, and according to the information and explanations given to us during the course of the audit and on the basis of such checks as were considered appropriate, we enclose in the Annexure a statement on the matters specified in paragraph 4 of the said order.

Further to our comments in the Annexure referred to above, we report that:

- We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.
- 2) In our opinion, proper books of accounts as required by law have been kept by the company so far as appears from our examination of those books.
- The Balance Sheet and the Profit & Loss Account dealt with by this report are in agreement with the books of account.
- 4) In our opinion the Balance Sheet and Profit & Loss Account dealt with by this report comply with the Accounting standards referred to in sub-section(3C) of section 211 of the Companies Act, 1956.
- 5) On the basis of the written representation received from the Directors, as on 31st March, 2008 and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March, 2008 from being appointed as a Director in terms of Clause (g) of Sub-section (1) of section 274 of the Companies Act, 1956.

- 6) In our opinion and to the best of our information, and according to the explanations given to us, the said financial statements, read together with the attached schedules and notes forming part of accounts give the information required by the Companies Act, 1956, in the manner so required and present a true and fair view in conformity with the accounting principles generally accepted in India:
  - a) In the case of the Balance Sheet, of the state of affairs of the company as at 31st March 2008;
  - b) In the case of the Profit and Loss Account, of the Profit for the year ended on that date, and
  - c) In the case of Cash Flow Statement, of the cash flows for the year ended on that date.

|                | For Narayan & Dharan  |
|----------------|-----------------------|
|                | Chartered Accountants |
|                | K. Badri Narayanan    |
| Coimbatore     | Partner               |
| 19th May 2008. | Membership No.024550  |

### Annexure to Auditor's Report

- 1. a) The Company is maintaining records showing particulars of fixed assets.
  - b) The assets have been physically verified by the management in accordance with a phased programme of verification, which in our opinion, is reasonable, considering the size and the nature of the business. The frequency of verification is reasonable and discrepancies noticed on such physical verification were not material and have been properly dealt with in the books of accounts.
  - c) There is no disposal of substantial part of fixed assets during the year.
- 2. a) The inventories have been physically verified by the management during the year at reasonable intervals.
  - b) The procedures followed by the company for verification of inventory are reasonable and adequate in relation to the size of the company and the nature of its business.
  - c) The company has maintained proper records of inventories and discrepancies noticed on physical verification of inventories were not material and have been appropriately dealt with.
- 3. a) During the year the company has not granted loans, secured or unsecured to companies, firms or other parties covered in the Register maintained under section 301 of the Companies Act, 1956.



### ANNEXURE TO AUDITOR'S REPORT (Contd..)

- b) During the year the company has not taken loan, secured or unsecured from companies, firms or other parties covered in the Register maintained under section 301 of the Companies Act, 1956.
- 4. There are adequate internal control systems commensurate with the size of the company and the nature of its business, for the purchase of inventory and fixed assets and for the sale of goods and services. There has been no major weakness in the internal control system.
- 5. a) The particulars of contracts or arrangements referred to in section 301 of the Companies Act, 1956 have been entered in the register required to be maintained under that section.
  - b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements exceeding rupees five lakh each have been made at prices, which are reasonable

having regard to prevailing market prices at the relevant time.

- 6. The company has not accepted deposits from public.
- 7. The company has an adequate internal audit system commensurate with its size and nature of its business.
- 8. As per information furnished to us, the central government has not prescribed cost records under section 209(1)(d) of the Companies Act, 1956.
- 9. a) According to the information and explanations given to us and records examined, the company has generally been regular in depositing undisputed statutory dues including Provident Fund, Employee's State Insurance, Income tax, Sales tax, Service tax, Custom duty, Excise duty, Cess and other statutory dues.
  - b) According to the information and explanations given to us, there are disputed dues under sales tax. The details are as under :

| SI.<br>No. | Name of the<br>Statute | Period to which<br>the amount<br>relates | Nature of the<br>Dues | Amount<br>disputed<br>Rs. | Amount<br>paid<br>Rs. | Forum where dispute<br>is pending     |
|------------|------------------------|--|-----------------------|---------------------------|-----------------------|---------------------------------------|
| 1.         | TNGST                  | 2004-05,<br>2005-06, 2006-07             | Entry Tax             | 3,640,155                 | Nil                   | Interim stay granted<br>by High Court |
| 2.         | TNGST                  | -do-                                     | Sales Tax             | 2,085,061                 | Nil                   | -do-                                  |
| 3.         | TNGST                  | 2005-06                                  | Sales Tax             | 435,682                   | Nil                   | -do-                                  |

- 10. As per the information and explanations given to us, there are no accumulated loss as on 31st March 2008. The Company has not incurred cash losses during the financial year covered by our audit and the immediately preceding financial year.
- 11. The company has not defaulted in repayment of its dues to financial institution and banks.
- 12. During the year, the company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. The provisions of special statutes applicable to chit fund, Nidhi or Mutual Benefit Fund / Societies are not applicable to the company.
- 14. The company is not dealing or trading in shares, securities, debentures or other investments.
- 15. According to the information and explanations given to us, the company has not given guarantee for loans taken by others from banks or financial institution.
- 16. The company has applied term loan for the purposes for which they were obtained.

- 17. According to the information and explanations given to us and on an overall examination, we report that no funds raised on short term basis have been used for long term investment by the company.
- 18. The company has not made any preferential allotment of shares to parties and companies covered in the Register maintained u/s.301 of the Companies Act, 1956.
- 19. During the year, the company has not issued debentures.
- 20. During the year, the company has not raised money by public issue.
- 21. According to the information and explanation given to us, and the books and records examined by us, there are no frauds on or by the company that has been noticed or reported during the year.

Coimbatore, 19th May 2008. For Narayan & Dharan Chartered Accountants **K. Badri Narayanan** Partner Membership No.024550



English Tools & Castings Limited

# BALANCE SHEET AS AT 31st MARCH 2008

| PARTICULARS                             | Schedule |         | 31.03.2008<br>Rs. Million |         | 31.03.2007<br>Rs. Million |
|---|----------|---------|---------------------------|---------|---------------------------|
| A. SOURCES OF FUNDS                     |          |         |                           |         |                           |
| 1. Shareholders' Funds                  |          |         |                           |         |                           |
| Share Capital                           | I        | 79.337  |                           | 276.989 |                           |
| Reserves & Surplus                      | Ш        | 10.133  | 89.470                    |         | 276.989                   |
| 2. Borrowed Funds                       |          |         |                           |         |                           |
| Secured Loans                           | Ш        |         | 106.440                   |         | 94.950                    |
| Secure Eouns                            |          |         |                           |         |                           |
| Total Capital Employed                  |          |         | 195.910                   |         | 371.939                   |
| B. APPLICATION OF FUNDS                 |          |         |                           |         |                           |
| 1. Fixed Assets                         |          |         |                           |         |                           |
| Gross Block                             | IV       | 214.976 |                           | 187.265 |                           |
| Less : Accumulated Depreciation         |          | 102.568 |                           | 90.004  |                           |
| Net Block                               |          |         | 112.408                   |         | 97.261                    |
| 2. Current Assets, Loans & Advances     |          |         |                           |         |                           |
| Sundry Debtors                          | V        | 79.992  |                           | 105.931 |                           |
| Stock In Trade                          | VI       | 30.326  |                           | 23.830  |                           |
| Cash & Bank Balances                    | VII      | 1.794   |                           | 3.168   |                           |
| Loans, Advances & Deposits              | VIII     | 12.174  |                           | 7.797   |                           |
| Total Current Assets                    |          | 124.286 |                           | 140.726 |                           |
| Less : Current Liabilities & Provisions | IX       | 42.205  |                           | 59.508  |                           |
| Net Current Assets                      |          |         | 82.081                    |         | 81.218                    |
| 3. Deferred Tax Asset                   |          |         | 1.421                     |         | 1.421                     |
| 4. Miscellaneous expenses to the        |          |         |                           |         |                           |
| extent not written off / adjusted       |          |         |                           |         |                           |
| Profit & Loss Account                   | Х        |         | _                         |         | 192.039                   |
| Total Assets                            |          |         | 195.910                   |         | 371.939                   |

Schedule I to X, Significant Accounting Policies and the Notes on Accounts form part of this Balance Sheet.

| As per our report of date attached   | For and on behalf of the Board                  |   |  |  |  |
|--|---|---|--|--|--|
| For Narayan & Dharan<br>Chartered Accountants<br><b>K. Badri Narayanan</b> , Partner | <b>Vijay Mohan</b><br>Chairman                  | <b>K. Janardhanan</b><br>Managing Director  |  |  |  |
| Membership No.024550<br>Coimbatore, 19th May, 2008                                   | <b>Praveena Dhanagopal</b><br>Company Secretary | <b>J. Kanna</b><br>Asst. Manager - Accounts |  |  |  |



# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31st MARCH, 2008

| PARTICULARS   | Schedule | 2007-08<br>Rs. Million | 2006-07<br>Rs. Million |
|---|----------|------------------------|------------------------|
| NCOME   |          |                        |                        |
| Sales & Service Charges Received                    | XI       | 246.638                | 231.486                |
| ncrease / (Decrease) In Stock                       | XIII     | 9.762                  | (0.479)                |
| Production Value                                    |          | 256.400                | 231.007                |
| EXPENDITURE   |          |                        |                        |
| Raw Materials Consumed                              | XIV      | 133.544                | 132.985                |
| _abour Charges Paid                                 |          | 10.898                 | 9.566                  |
| Employee's Cost                                     | XV       | 26.373                 | 21.284                 |
| Power & Fuel  |          | 29.161                 | 24.711                 |
| Stores & Spares Consumed                            |          | 11.401                 | 7.995                  |
| Repairs & Maintenance                               | XVI      | 7.867                  | 5.084                  |
| Other Expenditure                                   | XVII     | 5.452                  | 3.768                  |
| Total Expenditure                                   |          | 224.696                | 205.393                |
| Profit Before Interest, Depreciation & Other Income |          | 31.704                 | 25.614                 |
| Add : Other Income                                  | XII      | 1.821                  | 1.053                  |
|   |          | 33.525                 | 26.667                 |
| Less : Interest & Finance Charges                   | XVIII    | 13.505                 | 8.022                  |
| : Depreciation                                      |          | 14.758                 | 12.186                 |
| Profit Before Tax<br>Less : Provision For Taxation  |          | 5.262                  | 6.459                  |
| : Current Tax                                       |          | 0.626                  | 0.745                  |
| : Fringe Benefit Tax                                |          | 0.116                  | 0.101                  |
| Profit After Tax Transferred to Balance Sheet       |          | 4.520                  | 5.613                  |
| Earnings per Share (Basic / Diluted) (in Rupees)    | XIX      | 0.57                   | 0.20                   |

Schedule XI to XIX, Significant Accounting Policies and the Notes on Accounts form part of this Profit & Loss Account.

| As per our report of date attached                          | For and on behalf of the Board           |   |  |  |  |
|---|--|---|--|--|--|
| For Narayan & Dharan<br>Chartered Accountants               | Vijay Mohan                              | K. Janardhanan                              |  |  |  |
| <b>K. Badri Narayanan</b> , Partner<br>Membership No.024550 | Chairman                                 | Managing Director                           |  |  |  |
| Coimbatore, 19th May, 2008                                  | Praveena Dhanagopal<br>Company Secretary | <b>J. Kanna</b><br>Asst. Manager - Accounts |  |  |  |



# SCHEDULES FORMING PART OF THE ACCOUNTS

| PARTICULARS  | 31.03.2008<br>Rs. Million | 31.03.2007<br>Rs. Million | PARTICULARS  | 31.03.2008<br>Rs. Million | 31.03.2007<br>Rs. Million |
|--|---------------------------|---------------------------|--|---------------------------|---------------------------|
| Schedule - I SHARE CAPITAL                             |                           |                           | Schedule - III SECURED LOAN                              | S                         |                           |
| A) Authorised Capital<br>30,000,000 Equity Shares      |                           |                           | Term Loans from Banks                                    | 30.031                    | 27.041                    |
| of Rs.10/- each<br>B) Issued, Subscribed and Paid-up   | 300.000                   | 300.000                   | Working Capital Borrowings<br>from Banks                 | 69.949                    | 60.176                    |
| 27,698,921 Equity Shares<br>of Rs.10/- each fully paid | 276.989                   | 276.989                   | Working Capital Borrowings<br>from Financial Institution | 6.460                     | 7.592                     |
| Less : Reorganisation<br>Loss adjusted                 | 197.652                   |                           | Hire Purchase Loans                                      |                           |                           |
| 7,933,700 Equity Shares of<br>Rs.10/- each fully paid  | 79.337                    | 276.989                   | Hire Purchase Loans from Banks                           |                           | 0.141                     |
| Schedule - II RESERVES & SURI                          | PLUS                      |                           |  | 106.440                   | 94.950                    |
| Capital Reserve<br>Reorganisation Loss transferred     |                           |                           |  |                           |                           |
| from P & L A/c   | 0.001                     | —                         |  |                           |                           |
| А  | 0.001                     |                           |  |                           |                           |
| General Reserve<br>Add : Transfer from                 |                           |                           |  |                           |                           |
| Profit & Loss A/c.                                     | 5.612                     | _                         |  |                           |                           |
| Add : Net Profit for the year                          | 4.520                     |                           |  |                           |                           |

### Schedule - IV FIXED ASSETS

Total Reserves & Surplus (A+B)

В

10.132

|                      |                     | Gross Block Depreciation       |                                |                     | Depreciation       |                 |                                     | Net Blo                   | ck                  |                     |
|----------------------|---------------------|--------------------------------|--------------------------------|---------------------|--------------------|-----------------|-------------------------------------|---------------------------|---------------------|---------------------|
| Description          | As on<br>31.03.2007 | Additions<br>during<br>2007-08 | Deletions<br>during<br>2007-08 | As on<br>31.03.2008 | Upto<br>31.03.2007 | For the<br>Year | With-<br>drawn<br>during<br>2007-08 | Total as on<br>31.03.2008 | As on<br>31.03.2008 | As on<br>31.03.2007 |
| Land                 | 0.410               | 0.828                          | _                              | 1.238               | _                  | _               | _                                   | _                         | 1.238               | 0.410               |
| Building             | 41.142              | 0.359                          | _                              | 41.501              | 18.465             | 1.388           | _                                   | 19.853                    | 21.648              | 22.676              |
| Plant & Machinery    | 116.199             | 27.070                         | 2.466                          | 140.803             | 57.527             | 9.627           | 1.422                               | 65.732                    | 75.071              | 58.673              |
| Furniture & Fittings | 1.938               | 0.101                          | _                              | 2.039               | 1.508              | 0.133           | _                                   | 1.641                     | 0.398               | 0.430               |
| Office Equipments &  |                     |                                |                                |                     |                    |                 |                                     |                           |                     |                     |
| Computers            | 5.605               | 0.404                          | _                              | 6.009               | 3.208              | 0.643           | _                                   | 3.851                     | 2.158               | 2.397               |
| Electrical Fittings  | 14.091              | 1.375                          | 1.110                          | 14.356              | 7.729              | 1.904           | 0.772                               | 8.861                     | 5.495               | 6.362               |
| Lab Equipments       | 2.679               | 0.711                          | _                              | 3.390               | 0.497              | 0.398           | _                                   | 0.895                     | 2.495               | 2.182               |
| Vehicles             | 3.278               | 0.439                          | _                              | 3.717               | 0.936              | 0.354           | _                                   | 1.290                     | 2.427               | 2.342               |
| Intangible Assets    | 1.923               | —                              |                                | 1.923               | 0.134              | 0.311           | _                                   | 0.445                     | 1.478               | 1.789               |
| Total                | 187.265             | 31.287                         | 3.576                          | 214.976             | 90.004             | 14.758          | 2.194                               | 102.568                   | 112.408             | 97.261              |
| Previous Year        | 170.090             | 24.242                         | 7.067                          | 187.265             | 79.799             | 12.186          | 1.981                               | 90.004                    | 97.261              | 90.291              |



(Rs. Million)

# SCHEDULES (Contd.,)

| PARTICULARS  | 31.03.2008<br>Rs. Million | 31.03.2007<br>Rs. Million |
|--|---------------------------|---------------------------|
|  |                           | KS. WIIIIOH               |
| Schedule - V SUNDRY DEBTC<br>(Unsecured and Considered Go  |                           |                           |
| Due from Holding Company   | 1.935                     | 1.798                     |
| Debtors outstanding for a peri-<br>exceeding six months  | od<br>17.992              | 16.979                    |
| Debtors less than six months   | 60.065                    | 87.154                    |
|  | 79.992                    | 105.931                   |
| Schedule - VI STOCK IN TRAD<br>(At lower of cost and net reali<br>(As Certified by Managing Dire | sable value)              |                           |
| Raw Materials  | 9.145                     | 12.102                    |
| Stores & Consumables<br>Work In Progress   | 3.385<br>17.796           | 3.694<br>8.034            |
| 5  | 30.326                    | 23.830                    |
| Schedule - VII CASH & BANK   |                           |                           |
|  |                           | 0.007                     |
| Cash on Hand<br>Cash at Bank   | 0.255                     | 0.097                     |
| Current Accounts<br>Deposit Accounts   | 0.426<br>1.113            | 2.026<br>1.045            |
|  | 1.794                     | 3.168                     |
| Schedule - VIII LOANS, ADVA  |                           |                           |
| Advances Recoverable in cash   |                           |                           |
| or kind or for value to be   |                           |                           |
| received and considered good<br>Deposits   | 8.625<br>2.579            | 4.214<br>2.234            |
|  | 11.204                    | 6.448                     |
| Prepaid Expenses<br>Tax Deducted and collected at  | 0.209                     | 0.278<br>1.071            |
| lax Deducted and collected at  | 12.174                    | 7.797                     |
|  | 12.174                    |                           |
| Schedule - IX CURRENT LIABII   | LITIES & PROVIS           | SIONS                     |
| Sundry Creditors & Other<br>Current Liabilities  |                           |                           |
| <ul> <li>Due to Micro, Small &amp;<br/>Medium Enterprises</li> </ul>                             | 13.840                    | 34.972                    |
| <ul> <li>Due to Others</li> <li>Interest Accrued but not</li> </ul>                              | 26.110                    | 22.528                    |
| due on Loans   | 0.667                     | 0.650                     |
| Provision for Income Tax   | 1.371                     | 1.257                     |
|  | 0.217                     | 0.101                     |
| Provision for Fringe Benefit Tax   |                           |                           |

# 10

| PARTICULARS   | 31.03.2008<br>Rs. Million | 31.03.2007<br>Rs. Million |
|---|---------------------------|---------------------------|
| Schedule - X PROFIT & LOSS A  | CCOUNT                    |                           |
| Opening Balance from<br>P & L Account<br>Adj : Transferred to Capital<br>on Capital reduction | 192.039                   | 197.652                   |
| Scheme  | 197.652                   | _                         |
| Less : Net Profit for the   | (5.613)                   | 197.652                   |
| year  |                           | 5.613                     |
| Add : Transfer to Capital Reserve   | (5.613)<br>e 0.001        | 192.039                   |
| Add : Transfer to General   | (5.612)                   | 192.039                   |
| Reserve   | 5.612                     | _                         |
|   |                           | 192.039                   |
|   |                           |                           |

### Schedule - XI SALES & SERVICE CHARGES

| Domestic :                    | 2007-08 | 2006-07  |
|-------------------------------|---------|----------|
|                               | (Rs.    | Million) |
| Sale of Dies, Tools & Moulds  | 19.082  | 29,199   |
| Sale of Components            | 257.846 | 232.036  |
| Service Charges Received      | 14.735  | 12.796   |
|                               | 291.663 | 274.031  |
| Less : Excise Duty            | 36.403  | 33.767   |
| Sales Tax                     | 9.328   | 9.416    |
| Domestic Sales (Total)        | 245.932 | 230.848  |
| Export:                       |         |          |
| Sale of Components            | 0.706   | 0.638    |
| Sale of Dies, Tools & Moulds  |         |          |
| Export Sales (Total)          | 0.706   | 0.638    |
| Total Sales & Service Charges | 246.638 | 231.486  |



# SCHEDULES (Contd.,)

| Particulars<br>R                                  | 2007-08<br>s. Million | 2006-07<br>Rs. Million |   | 2007-08<br>. Million | 2006-07<br>Rs. Million |
|---|-----------------------|------------------------|---|----------------------|------------------------|
| Schedule - XII OTHER INCOME                       |                       |                        | Schedule - XVII - OTHER EXPENDIT                        | URE                  |                        |
| Interest  | 0.546                 | 0.424                  | Printing & Stationery                                   | 0.409                | 0.347                  |
| Insurance Claim                                   | 0.010                 | 0.100                  | Postage & Telephones                                    | 0.409                | 0.368                  |
| Other Receipts                                    | 0.090                 | 0.111                  | Rent, Rates, Duty & Taxes                               | 0.745                | 0.480                  |
| Recovery of Bad Debts Written off                 | 0.056                 | 0.068                  | Insurance   | 0.372                | 0.422                  |
| Sundry Credits Written Back                       | 1.119                 | 0.350                  | Bank Charges  | 0.336                | 0.664                  |
|   | 1.821                 | 1.053                  | Travelling & Conveyance                                 | 0.360                | 0.395                  |
|   |                       |                        | Freight & Forwarding                                    | 0.522                | 0.817                  |
|   |                       |                        | Advertisement & Sales Promotion                         | 0.139                | 0.220                  |
| Schedule - XIII INCREASE / (DECR                  | EASE) IN ST           | OCK                    | Bad Debts Written Off                                   | 1.058                | 0.105                  |
| Opening Work-in-Progress                          | 8.034                 | 8.513                  | Director's Sitting Fees                                 | 0.423                | 0.158                  |
| Closing Work-in-Progress                          | 17.796                | 8.034                  | Auditor's Remuneration                                  | 0.120                | 0.068                  |
|   |                       |                        | Professional Charges,                                   |                      |                        |
|   | 9.762                 | (0.479)                | Books & Periodicals                                     | 0.573                | 0.567                  |
|   |                       |                        | Security Service Charges                                | 0.441                | 0.351                  |
|   |                       |                        | Liquidity Damage & Warranty Claim                       | 0.139                | 0.032                  |
| Schedule - XIV RAW MATERIALS                      | CONSUMED              |                        | Miscellaneous Expenses                                  | 0.570                | 0.274                  |
| Opening Stock                                     | 12.102                | 6.090                  | Donation  | 0.010                | 0.025                  |
| Add : Purchases of Raw Materials                  | 132.523               | 140.707                | Discount Allowed  | 0.313                | 0.198                  |
|   |                       |                        | Additional Sales Tax                                    |                      | 0.871                  |
|   | 144.625               | 146.797                | Foreign Exchange Loss / (Gain)                          | (0.015)              | 0.020                  |
| Less : Re-Sale of Raw Material /<br>Sale of Scrap | 1.936                 | 1.710                  | Loss/(Profit) on Sale of Assets                         | (1.472)              | (2.614)                |
|   | 142.689               | 145.087                |   | 5.452                | 3.768                  |
| Less : Closing Stock                              | 9.145                 | 12.102                 | · · · · · · · · · · · · · · · · · · ·                   |                      |                        |
|   | 133.544               | 132.985                | Schedule - XVIII - INTEREST & FINA                      | ANCE CHAI            | RGES                   |
|   |                       |                        | Interest Charges on-                                    |                      |                        |
| Schedule - XV - EMPLOYEE'S COS                    | т                     |                        | - Fixed Loans   | 3.699                | 1.991                  |
| Pay, Allowances & Exgratia                        | 23.402                | 18.295                 | - Other Loans   | 9.806                | 6.031                  |
| Company's Contribution to PF,                     |                       |                        |   | 13.505               | 8.022                  |
| ESI & Gratuity Funds                              | 1.870                 | 1.997                  |   |                      |                        |
| Welfare Expenses                                  | 1.101                 | 0.992                  | Schedule - XIX - EARNINGS PER SI                        | HARE (BAS            | IC/DILUTED)            |
|   | 26.373                | 21.284                 |   |                      |                        |
|   | TEMANICE              |                        | a) Profit after tax<br>b) Equity shares of Rs.10/- each | 4.520                | 5.613                  |
| Schedule - XVI - REPAIRS & MAIN                   | TENANCE               |                        | (Nos. in Mn.)   | 7.934                | 27.699                 |
| Buildings   | 1.060                 | 0.599                  | c) Earnings per Share (a/b) (Re.)                       | 0.57                 | 0.20                   |
| Machinery & Electricals                           | 4.758                 | 2.828                  | ,                 |                      |                        |
| Others  | 2.049                 | 1.657                  |   |                      |                        |
|   | 7.867                 | 5.084                  |   |                      |                        |



## SIGNIFICANT ACCOUNTING POLICIES

### 1) ACCOUNTING CONVENTION

Accounts have been prepared under Historical Cost Convention on the basis of going concern and in accordance with the Accounting Standards referred to in Section 211(3C) of the Companies Act, 1956, wherever applicable.

### 2) FIXED ASSETS AND DEPRECIATION

Fixed Assets are stated at Historical Cost excluding Cenvat benefit on capital goods.

Depreciation has been provided under the Straight Line Method as per Schedule XIV of the Companies Act, 1956.

At each Balance Sheet date, the carrying amount of assets is tested for impairment.

### 3) VALUATION OF INVENTORIES

Inventories are valued at lower of cost and Net realizable value. Cost is determined based on weighted average basis.

### 4) **REVENUE RECOGNITION**

The Company has been constantly adopting accrual system of accounting for income and expenditure.

#### 5) FOREIGN CURRENCY TRANSACTIONS

Revenue transactions in Foreign Currency are accounted at the rates prevailing at the date of transaction.

Foreign currency assets and liabilities are restated at the exchange rate prevailing on the balance sheet date and any difference on restatement is recognized in the Profit & Loss account.

### 6) EMPLOYEE BENEFITS

**Gratuity and Other Employee Benefits** : The liability in respect of gratuity payable to the employees of the company is covered by a scheme of LIC. Accounting of Gratuity and other employee benefits is done as per AS 15 employee benefits.

### 7) BORROWING COSTS

Borrowing costs are charged to revenue. There are no assets, during the year for which borrowing cost is to be capitalized.

#### 8) ACCOUNTING FOR TAXES ON INCOME

There are carry forward losses eligible to be set off against future income under Income tax act. Deferred tax asset in respect of such losses has not been recognized on prudence.

### 9) ACCOUNTING STANDARDS

Accounting standards prescribed by the Institute of Chartered Accountants of India have been followed wherever applicable.



### English Tools & Castings Limited

### NOTES FORMING PART OF ACCOUNTS FOR THE YEAR ENDED 31st MARCH, 2008

### 1) SECURED LOAN

Cash Credit facilities from banks are secured by way of way of hypothecation of finished goods, Raw Materials, Stock in process, Stores and spares and Book debts of the Company. These limits are also secured by pari passu charge on company's fixed assets.

Credit facilities from SIDBI for the supply bill-discounting limit are secured by charge on fixed assets and current assets of the company.

Term loans due to HDFC Bank Limited and IDBI bank limited are secured by fixed assets procured out of respective loan.

2) Previous year figures have been regrouped and reclassified to conform to current year's classification.

| 3) | FOREIGN EXCHANGES<br>EARNING & OUTGO:                            | <b>2007-08</b><br>Rs. Mil | 2006-07<br>lion         |
|----|--|---------------------------|-------------------------|
|    | i. Earnings in Foreign<br>Exchange (FOB)                         | 0.622                     | 0.633                   |
|    | ii. Outgo in Foreign<br>Currency (CIF)                           | 6.292                     | 0.763                   |
| 4) | Remuneration paid to Auditor's includes: (Excluding Service Tax) |                           | 2006-07<br>Million      |
|    | Audit Fees<br>Taxation Matters<br>Other Services                 | 0.100<br>0.020<br>0.010   | 0.050<br>0.018<br>0.011 |
| 5) | Remuneration paid to Directors                                   |                           |                         |

Sitting Fees

#### 6) **RESTRUCTURING**

The company had obtained approval from the Honourable High Court, Chennai for restructuring its share capital by way of reduction of capital, from Rs.276.989 million to Rs.79.337 million.

0.423

0.158

7) As per the information received from the suppliers regarding their classification, the amount due to Micro, Small & Medium Enterprises is disclosed:

|   | ie to Micro, Small &<br>Medium Enterprises | <b>2007-08</b><br>Rs. M |        |
|---|--|-------------------------|--------|
|   | Principle due as on year ended             | 13.839                  | 34.971 |
| - | Interest Payable as on<br>year ended       | -                       | -      |

- Interest Paid during the year 0.220 0.424

### 8) CONTINGENT LIABILITY

- a. Estimated amount of contracts remaining to be executed on capital account and not provided for NIL.
- b. The Company has not made any provision for claim of Rs.61,60,898/- under sales tax matters based on the following contention :
  - Claim of Rs.36,40,155/- towards entry tax for goods purchased outside the State of Tamilnadu.

Madras High Court has struck down the Tamil Nadu Tax on Entry of Goods into Local Areas Act, 2001 as violative of clause (a) of Article 304 of the Constitution.

 Claim of Rs.20,85,061/- towards sale of tools & dies against concessional rate of tax as ineligible, as tools & dies are neither capital goods nor raw material -

The Eighth Schedule of TNGST Act has clearly specified that tools used with the machineries are eligible for concessional rate of tax.

 iii) Claim of Rs.4,35,682/- towards differential tax for sale of machinery purchased against concessional rate within 5 years -

The TNGST Act clearly states that any sale which pertains to sale of whole division / unit of the Company, no such differential tax shall be leived. The Company has sold the press shop division during 2005-06, for which the claim was made. As this pertains to sale of whole division as a going concern, no such levy shall be made.



# NOTES FORMING PART OF ACCOUNTS (Contd..)

9) The quantitative details and other additional information required as per paragraph 4(A), 4(B), 4(C) & 4(D) of part II schedule VI of the Companies Act, 1956 are as follows:-

|       | 1  | •                      |                 |            |                       |                |                    |                           |
|-------|--|------------------------|-----------------|------------|-----------------------|----------------|--------------------|---------------------------|
|       |  |                        | 2007-08         | 2006-07    | 2007-08               | 2006-07        | 2007-08            | 2006-07                   |
| ē     | n. Installed Capacity and<br>Actual Production : Main Prod | ducts                  | Licensed        | capacity   | Installed             | capacity       |                    | on & Sales<br>oour basis) |
|       | Die Casting Components                                     | (in Tonnes)            | 1,200           | 1,200      | 1,200                 | 1,200          | 980                | 932                       |
|       | Tools & Dies   | (in Nos.)              | 220             | 220        | 220                   | 220            |                    |                           |
|       | Injection Moulding Components                              | (Nos. in millio        | n) <b>1.800</b> | 1.800      | 1.800                 | 1.800          | ) 1.018            | 0.842                     |
| ł     | o. Quantitative Details : Raw Ma                           | aterials               |                 | Ор<br>2007 | ening Stock<br>20     | k<br>06-07     | Closing<br>2007-08 | <b>Stock</b><br>2006-07   |
|       | Aluminium & Zinc Ingots<br>Plastic Granules / ABS Polymers | (in Kgs.)<br>(in Kgs.) |                 |            |                       | 9,008<br>8,992 | 55,284<br>20,567   | 79,443<br>23,941          |
|       |  |                        |                 | 2007       | <b>Purchase</b><br>20 | ≘<br>06-07     | Consum<br>2007-08  | n <b>ption</b><br>2006-07 |
|       | Aluminium & Zinc Ingots                                    | (in Kgs.)              |                 | 1,022,     | <b>067</b> 95         | 9,804          | 1,046,226          | 909,369                   |
|       | Plastic Granules / ABS Polymers                            |                        |                 | 175,       |                       | 1,295          | 178,991            | 106,346                   |
| (     | . Consumption % :  |                        |                 | 2007       | Indigeno<br>20        | ous<br>06-07   | Impc<br>2007-08    | ort<br>2006-07            |
|       | Aluminium & Zinc Ingots<br>Plastic Granules / ABS Polymers |                        |                 |            | 100<br>100            | 100<br>100     |                    |                           |
|       | I. Quantitative Details : Finished                         |                        |                 | Opening    | g & Closing           | n Stock        | Productio          | n & Sales                 |
|       |  | 00005                  |                 | openni     |                       | y brock        |                    | our basis)                |
|       | Tools & Dies   | (in Nos.)              |                 |            | _                     |                | 33                 | 38                        |
|       | Die Casting Components                                     | (in Tonnes)            |                 |            | —                     | —              | 980                | 932                       |
|       | Injection Moulding Components                              |                        | ion)            |            | —                     | —              | 1.018              | 0.842                     |
|       | Sheet Metal Components                                     | (in Tonnes)            |                 |            | —                     | _              | —                  | —                         |
|       |  |                        |                 |            | 2007-08               |                | 2000<br>Million    | 5-07                      |
| e     | . CIF value of Imports of the com                          | pany                   |                 |            | 5.609                 |                |                    | .595                      |
|       | . FOB value of exports                                     | pany                   |                 |            | 0.622                 |                |                    | .633                      |
|       | . Other expenditure in foreign exc                         | hange                  |                 |            | 0.683                 |                |                    | .168                      |
|       |  | -                      |                 |            | 0.000                 |                |                    |                           |
| 10. F | Report Under AS - 15 (Revised 20                           | 05) as on 31-03        | -2008           |            | As on                 |                |                    |                           |
|       | Assumptions  |                        |                 |            | AS 011<br>31-03-2008  |                |                    |                           |
|       | Discount Rate  |                        |                 |            | 8.0%                  |                |                    |                           |
|       | Salary Escalation  |                        |                 |            | 6.5%                  |                |                    |                           |
|       | 2 Changes in present value of c                            | bligations             |                 | As on      | 31-03-2008            |                |                    |                           |
| -     | Present value of obligations as                            |                        | vear            |            | 1,148,574             |                |                    |                           |
|       | Interest cost  | 5 5 ,                  |                 |            | 91,886                |                |                    |                           |
|       | Current Service Cost                                       |                        |                 |            | 238,936               |                |                    |                           |
|       | Benefits Paid  |                        |                 |            | 153,403               |                |                    |                           |
|       | Actuarial (gain) / Loss on obliga                          |                        |                 |            | (20,604)              |                |                    |                           |
|       | Present value of obligations as                            | at end of year         |                 |            | 1,305,389             |                |                    |                           |
| 3     | Changes in the fair value of p                             |                        |                 |            |                       |                |                    |                           |
|       | Fair value of plan assets at begin                         | nning of year          |                 |            | 873,011               |                |                    |                           |
|       | Expected return on plan assets                             |                        |                 |            | 74,085                |                |                    |                           |
|       | Contributions<br>Benefits paid                             |                        |                 |            | 527,766               |                |                    |                           |
|       | Actuarial Gain / (Loss) on Plan a                          | ssets                  |                 |            | 153,403               |                |                    |                           |
|       | ,,,,,,,  |                        |                 |            |                       |                |                    |                           |
|       | Fair value of plan assets at the e                         | end of year            |                 |            | 1,321,459             |                |                    |                           |
|       |  | end of year            |                 |            | 1,321,459             |                |                    |                           |

# NOTES FORMING PART OF ACCOUNTS (Contd..)

11. Report Under AS - 15 (Revised 2005) (Contd..)

| 4 | Fair value of plan assets<br>Fair value of plan assets at beginning of year<br>Actual return on plan assets<br>Contributions<br>Benefits Paid<br>Fair value of plan assets at the end of year<br>Funded status<br>Excess of Actual over estimated return on plan assets<br>(Actual rate of return = Estimated rate of return as ARD fa | As on 31-03-2008<br>873,011<br>74,085<br>527,766<br>153,403<br>1,321,459<br>16,070<br>—<br>alls on 31st March) |
|---|--|--|
| 5 | Actuarial Gain/Loss recognized<br>Actuarial gain / (Loss) for the year - Obligation<br>Actuarial (gain) / Loss for the year - plan assets<br>Total (gain) / Loss for the year<br>Actuarial (gain) / Loss recognized in the year  | 20,604<br>   |
| 6 | The amounts to be recognized in the balance sheet<br>and statements of profit and loss<br>Present value of obligations as at the end of year<br>Fair value of plan assets as at the end of the year<br>Funded status<br>Net Asset / (liability) recognized in balance sheet  | 1,305,389<br>1,321,459<br>16,070<br>16,070   |
| 7 | Expenses Recognised in statement of Profit & loss<br>Current Service cost<br>Interest Cost<br>Expected return on plan assets<br>Net Actuarial (gain) / Loss recognised in the year<br>Expenses recognised in statement of Profit & loss  | 238,936<br>91,886<br>(74,085)<br>(20,604)<br>236,133   |

12. List of Related parties with whom transactions have taken place during the year 2007-08 and Relationship :

Holding Company : Pricol Limited; Key Management Personnel : Mr. K. Janardhanan & Mr. Viren Mohan; Fellow Subsidiaries : Integral Investments Ltd and PT Pricol Surya, Indonesia; Others : Pricol Holdings Limited, Pricol Packaging Limited, Pricol Travel Limited, Pricol Technologies Limited, Pricol Properties Limited, Pricol Corporate Services Limited, Xenos Technologies Limited, Synoro Technologies Limited, Penta Enterprises (India) Limited, Ananya Innovations Limited, Vascon Pricol Infrastructures Limited, Priana Enterprises India Limited, Prime Agri Solutions (India) Limited, Shanmuga Steel Industries Limited, Carcerano Pricoltech (India) Private Limited, Libra Industries, Leo Industries, Ellargi & Co., Rudra Industries and Bhavani Treads.

|                                 |         |         |                 |         | (R      | s. Million) |
|---------------------------------|---------|---------|-----------------|---------|---------|-------------|
| Nature of Transaction           | Holding | Company | Key M<br>Persor | 0       | Others  |             |
|                                 | 2007-08 | 2006-07 | 2007-08         | 2006-07 | 2007-08 | 2006-07     |
| Purchase/Labour charges paid    | 4.784   | 1.934   |                 |         |         | 0.003       |
| Sales / Labour charges received | 33.753  | 22.928  | _               | _       | 0.013   | 0.282       |
| Receiving of Services           |         | _       | 0.423           | 0.051   | 0.042   | 0.060       |

13. The Company's operations mainly relate to one segment.



# PART – IV OF SCHEDULE VI OF THE COMPANIES ACT, 1956

| BA   | ALANCE SHEET ABSTRACT AND COM     | IPANY'S GENERAL BUS | INESS PROFILE             |              |
|------|-----------------------------------|---------------------|---------------------------|--------------|
|      |                                   |                     |                           | Rs. Thousand |
| I.   | Registration Details              |                     |                           |              |
|      | Registration No. 181 – 5583       | State Code - 18     | Balance Sheet Date        | 31.03.2008   |
| П.   | Capital Raised during the year:   |                     |                           |              |
|      | Public Issue                      | Nil                 | Bonus Issue               | Nil          |
|      | Rights Issue                      | Nil                 | Private Placement         | Nil          |
| III. | Position of Mobilization and Dep  | loyment of Funds    |                           |              |
|      | Total Liabilities                 | 195,910             | Total Assets              | 195,910      |
|      | Sources of Funds                  |                     | Application of Funds      |              |
|      | Paid - Up Capital                 | 79,337              | Net Fixed Assets          | 112,408      |
|      | Reserves & Surplus                | 10,133              | Net Current Assets        | 82,081       |
|      | Secured Loans                     | 106,440             | Deferred Tax              | 1,421        |
|      | Unsecured Loans                   | Nil                 | Misc. Expenditure         |              |
| IV.  | Performance of Company            |                     |                           |              |
|      | Total Turnover / Production Value | 256,400             | Total Expenditure         | 251,138      |
|      | Profit / (Loss) Before Tax        | 5,262               | Profit / (Loss) After Tax | 4,520        |
|      | Earnings Per Share (in Rs.)       | 0.57                | Dividend Rate             | —            |

V. Generic Names of Three products / services of Company (as per monetary terms)

| ITC Code No.        | 722830.14    | 761090.02                           | 3132 (NIC Code)    |
|---------------------|--------------|-------------------------------------|--------------------|
| Product Description | Tools & Dies | Aluminium Die<br>Casting Components | Plastic Components |

As per our report of date attached For Narayan & Dharan Chartered Accountants **K. Badri Narayanan**, Partner Membership No.024550 For and on behalf of the Board

Vijay Mohan Chairman Praveena Dhanagopal

Company Secretary

K. Janardhanan Managing Director

J. Kanna Asst. Manager - Accounts

Coimbatore, 19th May, 2008



# CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2008

|   | :        | 31-03-2008<br>Rs. Million |          | 31-03-2007<br>Rs. Million |
|---|----------|---------------------------|----------|---------------------------|
| . Cash flow from operating activities:                          |          |                           |          |                           |
| Net Profit / (Loss) Before Tax                                  |          | 5.262                     |          | 6.459                     |
| Adj. : Depreciation   | 14.758   |                           | 12.186   |                           |
| (Profit) / Loss on Sale of Assets (Net)                         | (1.472)  |                           | (2.614)  |                           |
| Interest and Finance charges                                    | 13.505   |                           | 8.022    |                           |
|   |          | 26.791                    |          | 17.594                    |
| Operating Profit Before Working Capital changes                 |          | 32.053                    |          | 24.053                    |
| Decrease / (Increase) in Trade receivables & Loans and advances | 21.858   |                           | (56.497) |                           |
| Decrease / (Increase) in Inventories                            | (6.496)  |                           | (7.735)  |                           |
| Increase / (Decrease) in Trade and other payables               | (17.550) |                           | 25.586   |                           |
|   |          | (2.188)                   |          | (38.646)                  |
| Cash Outflow on Operations                                      |          | 29.865                    |          | (14.593)                  |
| Taxes paid (including Fringe Benefit Tax)                       |          | (0.808)                   |          | (0.362)                   |
| Net Cash outflow on Operations                                  |          | 29.057                    |          | (14.955)                  |
| . Cash flow from investing activities:                          |          |                           |          |                           |
| Purchase of Fixed Assets  | (31.287) |                           | (24.242) |                           |
| Sale of fixed assets  | 2.854    |                           | 7.701    |                           |
|   |          | (28.433)                  |          | (16.541)                  |
| . Cash flow from financing activities:                          |          |                           |          |                           |
| Secured loan obtained   | 11.490   |                           | 40.827   |                           |
| Interest paid   | (13.488) |                           | (7.535)  |                           |
|   |          | (1.998)                   |          | 33.292                    |
| Net Increase / (Decrease) in cash and cash equivalents          |          | (1.374)                   |          | 1.796                     |
| Cash and cash equivalents                                       |          |                           |          |                           |
| As at 01.04.2007 and 01.04.2006 (Opening Balance)               |          | 3.168                     |          | 1.372                     |
| Cash and cash equivalents                                       |          |                           |          |                           |
| As at 31.03.2008 and 31.03.2007 (Closing Balance)               |          | 1.794                     |          | 3.168                     |

As per our report of date attached For Narayan & Dharan Chartered Accountants **K. Badri Narayanan**, Partner Membership No.024550

Coimbatore, 19th May, 2008

For and on behalf of the Board

| <b>Vijay Mohan</b>         | K. Janardhanan           |
|----------------------------|--------------------------|
| Chairman                   | Managing Director        |
| <b>Praveena Dhanagopal</b> | <b>J. Kanna</b>          |
| Company Secretary          | Asst. Manager - Accounts |

