

PRICOL LIMITED

Passion to Excel

109, Race Course, Coimbatore-641 018, India

\ +91 422 433 6000

pricol.com

CIN: L34200TZ2011PLC022194

CUSTOMERS A EMPLOYEES A SHAREHOLDERS A SUPPLIERS

PL/SEC/TGT/2025-2026/017

Friday, 16th May, 2025

Listing Department	Corporate Relationship Department
National Stock Exchange of India Limited	BSE Limited
"Exchange Plaza', C-1, Block G	1st Floor, New Trading Ring
Bandra-Kurla Complex,	Rotunda Building, P J Towers,
Bandra (E), Mumbai - 400051	Dalal Street, Fort, Mumbai 400 001
Scrip Code: PRICOLLTD	Scrip Code: 540293

Dear Sir,

Sub: **INVESTOR PRESENTATION**

Pursuant to Regulation 30(6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we herewith submit the presentation to be used for the <u>Investor Conference call</u> on the audited financial results for the quarter and year ended 31st March 2025, to be held today (16th May, 2025) at 04:00 PM (IST).

This is for your information and records.

Thanking you

Yours faithfully, For Pricol Limited

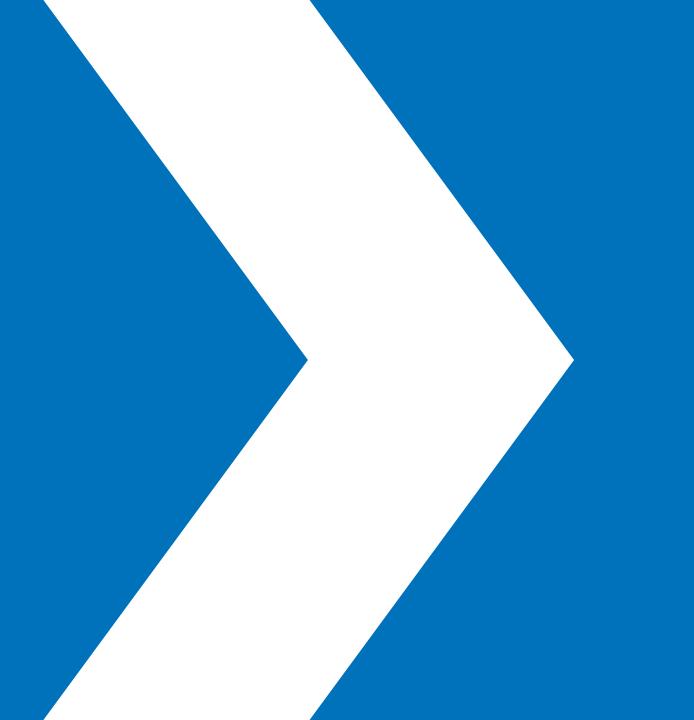
T.G.Thamizhanban Company Secretary ICSI M.No: F7897

Encl. As above











Q4 - FY25 | Earnings Presentation 16-May-2025

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The contents of this presentation are for informational purposes only and for the reader's personal non-commercial use. The contents are intended but not guaranteed to be correct compete or absolutely, accurate. This presentation also contains forward-looking statements based on the currently held beliefs and assumptions of the Management of the Company, which are expressed in good faith and in their opinion are reasonable.

Forward looking statements involve known and unknown risks, contingencies, uncertainties, market conditions and other factors which may cause the actual results, financial condition, performance or achievements of the Company or industry results to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. The Company disclaims any obligation or liability to any person for any loss or damage caused by errors or omissions whether arising from negligence, accident or any other cause.

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Company Snapshot



1975

Commenced operations in Coimbatore, INDIA.



470 +

Product & Process Engineers



IATF 16949:2016, ISO14001:2015, ISO 45001:2018, ISO/IEC 17025:2017 and ISO/IEC 27001:2022 (Obtained ISO 9001 in the year 1993)



5,500 +

Employees



2

Technology Centers (~ 4.5% of Total revenue spent on R&D)



27,085.60 INR Million (316.18) USD Million

FY25 Consolidated Total Income



8

Manufacturing Plants



5

Presence in India, Indonesia, Singapore, Japan and Dubai.



Top 75

Industrial Innovation Awards 2024 Awarded by CII



5

Key Strategic Partnerships



16

Countries Direct OEM Supplies

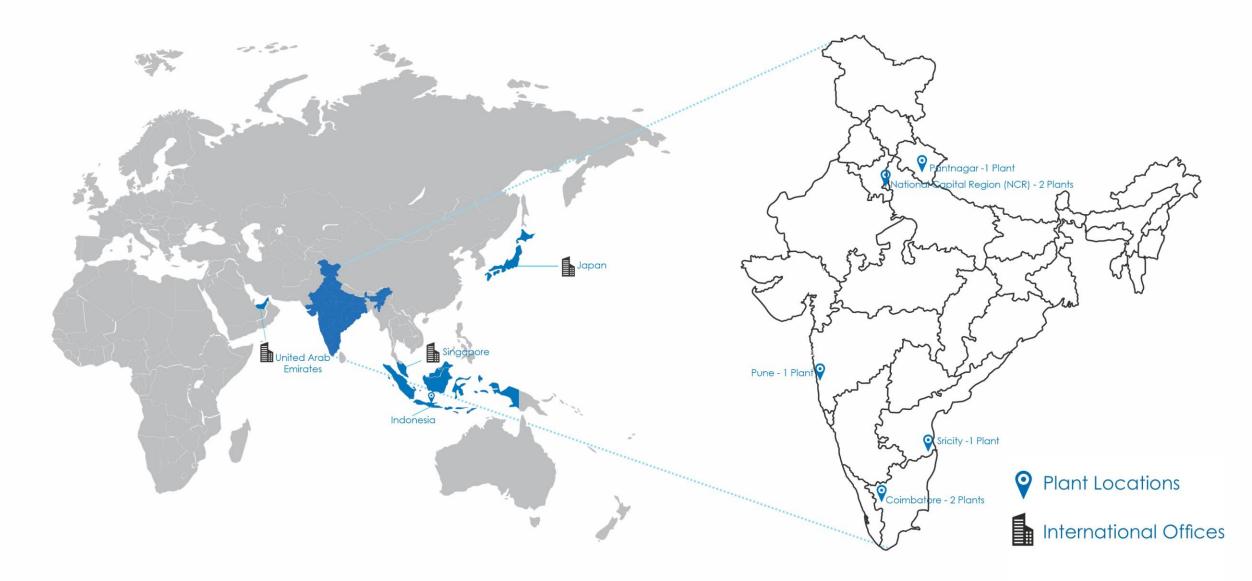


71%

Energy Consumption via Renewable Sources.



Our Presence





Product Verticals

A. Driver Information and Connected Vehicle Solutions

Connected Vehicle Solutions









E-Cockpit

TFT Clusters

Instrument Cluster













Telematics (End-to-End Solution with Cloud & Cyber Security)



Sensors





Reed Type Fuel Level Sensor

TFR Type Fuel Level Sensor

Battery Management System (BMS)



Low



Mid



Hi

B. Actuation, Control and Fluid Management Systems

Fuel Pump Module







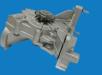






Variable Displacement Oil Pumps

Disc Brake





Water Pumps







Electrical Coolant Pumps





Electrical Oil Pump



Cabin Tilting System



E-Purge Valve



Fuel Feed Pump





Our Major Customers

TWO/THREE WHEELERS



































PASSENGER VEHICLES















COMMERCIAL VEHICLES

























TRACTORS













OFF ROAD VEHICLE















INDUSTRAIL

















NEW AGE EV CUSTOMERS

























Key Highlights

Update on Strategic Acquisition:

Pricol Precision Products Private Limited (P3L)

(a wholly owned subsidiary of **Pricol Limited**) has acquired the **Injection Moulded Plastic Component Solutions Division** of **Sundaram Auto Components Limited**

on a slump sale basis for INR 215.3 crore.

Transaction completed on January 31, 2025





Pricol Precision Products Private Limited (P3L) - Overview



100% Subsidiary of Pricol Limited



218 Injection Molding Machines



8,423.42 INR Million (98.33)USD Million

FY25 - Total Income *



2,500 +**Employees**



Blow Molding Machines



IATF 16949, IMS (ISO 14001, ISO45001) **Leading Certifications**



R&D Engineers



Technology Center



Class A Quality Service



Manufacturing Plants



Association Member Institute for Plastics Processing RWTH AACHEN University -Germany



72% **Energy Consumption via** Renewable Sources



Abbreviation: IKV - Institut für Kunststoffverarbeitung



^{*} Total Income value includes past entity financials before acquisition and only month of Feb 25 and Mar 25 has been consolidated in Pricol's Financials.

P3L - Major Customers





P3L - Product Portfolio: Two Wheeler





















P3L - Product Portfolio: Commercial Vehicle





Financial Overview

Key Financial Highlights (Consolidated)

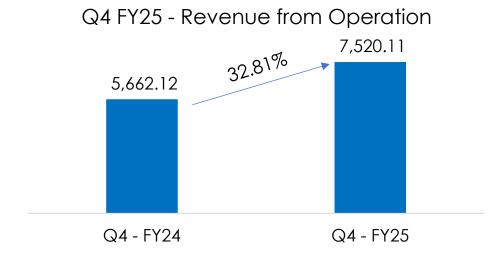
Q4-FY	'25 Financial Perl	formance	FY25	Financial Perforr	nance
Revenue from Operations INR 7,520.11 Mn	EBITDA INR 883.00 Mn	EBITDA Margin 11.74%	Revenue from Operations INR 26,209.12 Mn	EBITDA INR 3,341.09 Mn	EBITDA Margin 12.75 %
PAT INR 349.48 Mn	PAT Margin 4.65 %	EPS (Basic) INR 2.87	PAT INR 1,670.30 Mn	PAT Margin 6.37 %	EPS (Basic) INR 13.70

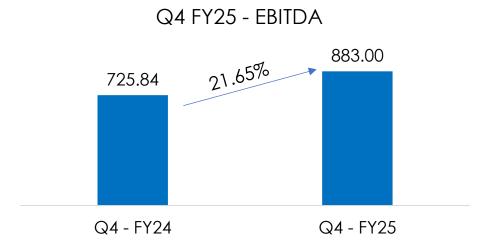
At Consolidated level Long terms borrowings is INR 800.00 Mn* in FY25 At Consolidated level Return On Capital Employed (ROCE) is 22.86 % in FY25 against 23.18% in FY24

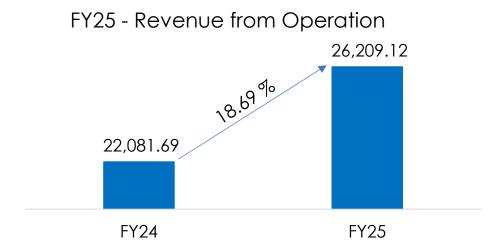


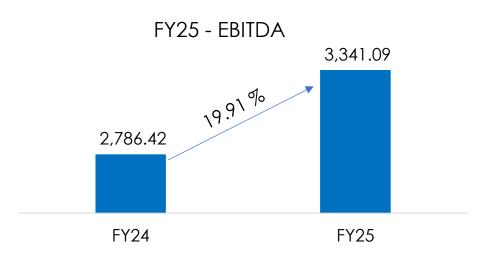
Financial Performance (Consolidated)

Value(INR) in Millions











Particulars	Q4 FY24	Q4 FY25
Revenue from Operations	5,662.12	7,520.11
Other Operational Revenue	179.52	173.53
Other Revenue	43.54	43.38
Total Income	5,885.18	7,737.02
Total Expenses	5,100.27	6,893.13
Depreciation and amortisation expenses	201.03	263.51
Finance costs	37.84	51.99
Profit Before Tax (PBT)	546.04	528.39
Tax	131.02	178.91
Profit After Tax (PAT)	415.02	349.48
Other Comprehensive Income (After Tax)	(47.28)	26.63
Total Comprehensive Income	367.74	376.11
Basic EPS(INR)*	3.41	2.87



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Particulars	FY22	FY23	FY24	FY25	
Revenue from Operations	15,000.69	19,028.31	22,081.69	26,209.12	
Other Operational Revenue	446.24	557.30	636.13	710.10	
Other Revenue	88.21	45.85	131.59	166.38	
Total Income	15,535.14	19,631.46	22,849.41	27,085.60	
Total Expenses	13,641.14	17,300.85	19,987.25	23,790.28	
Depreciation and amortisation expenses	818.39	779.08	820.61	897.52	
Finance costs	272.82	182.83	182.50	131.65	
PBT before exceptional Item	802.79	1,368.70	1,859.05	2,266.15	
Exceptional Item	-	97.50	-	-	
PBT	802.79	1,466.20	1,859.05	2,266.15	
Tax	291.85	219.35	452.93	595.85	
PAT	510.94	1,246.85	1,406.12	1,670.30	
Other Comprehensive Income (After Tax)	19.49	34.15	(59.02)	37.26	
Total Comprehensive Income	530.43	1,281.00	1,347.10	1,707.56	
Basic EPS(INR)	4.19	10.23	11.54	13.70	
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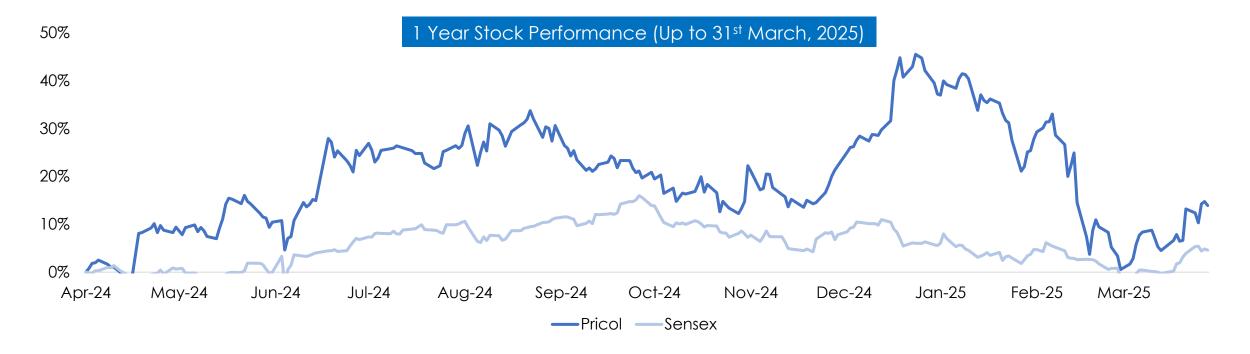
Historical Balance Sheet (Consolidated)

Equity and Liabilities	FY23	FY24	FY25
Shareholders Fund			
Share Capital	121.88	121.88	121.88
Other Equity	6,920.95	8,330.84	10,038.40
Total Equity	7,042.83	8,452.72	10,160.28
Non-Current Liabilities			
Long Term borrowings	267.58	-	678.10
Lease Liabilities	135.80	80.27	49.37
Other Financial Liabilities	8.10	8.83	535.65
Long term provisions	148.65	190.16	154.68
Deferred tax liabilities (Net)	410.68	348.40	301.47
Other Non-Current Liabilities	12.79	19.92	44.83
Total Non-Current Liabilities	983.60	647.58	1,764.10
Current Liabilities			
Short Term Borrowings	624.44	466.23	566.93
Lease Liabilities	75.46	62.33	52.68
Trade payables	2,826.30	3,258.12	4,545.78
Other Financial Liabilities	1,059.19	898.35	1,487.92
Other Current Liabilities	258.63	275.53	516.86
Short Term Provisions	111.13	269.28	306.90
Current Tax Liabilities (Net)	26.27	26.24	92.16
Total Current Liabilities	4,981.42	5,256.08	7,569.23
Liabilities in relation to Non-	67.20		
Current Assets held for sale	67.20	-	_
Total	13,075.05	14,356.38	19,493.61

Assets	FY23	FY24	FY25
Non-Current Assets			
Fixed Assets			
Property, Plant & Equipment	3,958.63	4,592.00	7,065.15
Right of use assets	344.64	277.18	263.48
Capital work in progress	139.86	379.00	699.03
Investment Property	69.50	66.86	64.23
Goodwill	695.38	596.04	517.21
Other Intangible assets	902.95	784.07	799.03
Intangible Assets under Development	6.25	3.82	4.71
Investments	12.00	12.00	71.44
Other Financial Assets	73.25	69.13	83.58
Other Non-Current Assets	232.13	143.81	120.81
Deferred Tax Assets	3.46	2.96	2.08
Total Non-Current Assets	6,438.05	6,926.87	9,690.75
Current Assets			
Inventories	2,716.79	3,202.65	3,626.30
Trade Receivables	2,689.79	2,870.41	4,727.39
Cash and Cash Equivalents	559.97	1,125.42	1,010.78
Other Bank Balances	279.42	10.93	9.46
Investments	36.39	51.69	69.39
Other Financial Assets	3.00	14.78	13.53
Other Current Assets	155.95	153.63	346.01
Total Current Assets	6,441.31	7,429.51	9,802.86
Non - Current Asset held for sale	195.69	-	_
Total	13,075.05	14,356.38	19,493.61



Capital Market Data



Price Data (As on 31st March, 2025)	INR	Shareholding Pattern (As on 31st March, 2025)
Face Value	1.00	
Closing Value	450.70	Public, 29.58% Promoter,
High Price/Low Price	598.85/375.35	38.51%
Total Volume ('000)	443.25	
Equity Shareholder Outstanding (Mn)	121.88	DII, 15.65%
Market Cap (Mn)	54,931.99	FII, 16.26%



Investor Relations

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Company Secretary & Compliance Officer

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Email: <u>cs@pricol.com</u> Tel: +91 422-433-6238